

Graduates & Young Professionals Telecommunication



Junior Bidding Manager

Description

Huawei is expanding a presales & TSD team out of China focus on application and software field including online charging system(OCS), convergent billing, next generation intelligent network(NGIN), Ring Back Tone system, SMS, MMS, IP Call Center(IPCC), Streaming, SDP(Service Delivery Platform), etc. This team is responsible for exploring and developing the market for EU application software (VAS).

Main Responsibilities

- Interface between bidding center and local bidding team during bidding process
- Assessing of required and available bidding resources
- Internal assignment management
- Communicate with local project team to clarify the requirements
- Participate in analyzing and formulating the bidding strategy
- Organize the RFQ analysis and be responsible for the clarification with the tenderer (operator)
- Organize and monitor the whole process of bidding activities, e.g. project feasibility analysis, overall scheme and strategy decision, editing and formulating bidding documents
- Instruct the bidding center team on how to produce suitable deliverables according to the overall bidding scheme
- Participate in the clarification of the bidding process and contract negotiations
- Manage the bidding team to work with highest efficiency and according to the bidding plan and strategy

Requirements

- Master or above communication related degree
- Familiar with Value added service, mobile communication, IMS, telecom, etc.
- Fluent English (very good Chinese skills preferred)
- Proficiency in MS Office
- Good project management experience and team spirit

What we offer

We offer exciting international career opportunities in a leading multinational telecommunications company, where your ambition and talents can develop in our young and dynamic environment. Among others we offer positions in the areas of Pre-Sales, Sales, Product Management, Bidding, Technical Support, Delivery, Finance, Logistics, Procurement, Supply Chain, Legal, PR, HR and Marketing. From Team Assistants in Finance to Wireless, Microwave or Optical Transmission Engineers, we provide intensive and professional training on the job. Grow together with us!

About Huawei

Huawei Technologies is a leading supplier in the field of Broadband Network (NGN, DSL, MSAN), Mobile Network (GSM/GPRS, UMTS, CDMA), Optical Network, Data Communication, Software and Applications (Intelligent Network). With our workforce of 95000 people in more than 140 countries, of who over 65% are foreign employees, we serve 45 of the world's top 50 network operators, so that Huawei products and solutions are worldwide used by more than one billion users.

Today Huawei is among the fastest growing telecommunication and network solutions providers in the world. Huawei sees its task to create Innovative, tailor-made products, long-term value services and solutions for its customers. Furthermore we are ranked the worldwide 5th most innovative company in 2010 by Fast Company. With regard to enhance further development and internationalization, we sincerely invite graduates and young professionals who are interested in IT/Telecom companies to join us and develop together with Huawei. For further information, please visit our homepage <http://www.huawei.com/>.

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